



Multi-Enterprise Connectivity (MEC)  
for Manufacturing

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## Extending Application Integration Beyond the Enterprise

Multi-Enterprise Connectivity (MEC) extends application integration to include business partners and customers, enabling manufacturers to:

- Manage the secure execution of transactions over the internet using industry standard protocols and platforms.
- Streamline inter-enterprise processes that go from back-end systems to partners' systems
- Manage a large and diverse community of trading partners with minimal overhead

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TIBCO's Multi-Enterprise Connectivity enables manufacturers to improve the security and compliance of exchanging business data and transactions with customers and suppliers, while reducing costs and increasing visibility. It's one reason that all 10 of the world's top 10 global manufacturers use TIBCO\*.

*\* Based on Fortune global company list by revenue (July, 2009).*

## TIBCO's Multi-Enterprise Connectivity

- **Trading Partner Management (TPM):** Eliminate costly charges associated with Value Added Networks (VANs) through effective on-premises trading partner management. TIBCO's TPM provides a low-cost, easy-to-use alternative to expensive managed services and allows organizations to easily manage large numbers of direct partner relationships.
- **Trading Partner Onboarding:** TIBCO-powered onboarding allows partners to quickly begin exchanging data – without requiring expensive resources. Our self-service testing portal allows partners to test and validate their data against your proprietary guidelines, effectively eliminating the need for staff to be involved, and speeding up the process.
- **Advanced Validation:** Go beyond simple, syntactical EDI Standards validation to thorough EDI content and cross-document validation utilizing easy-to-build business rules based on your business requirements. With TIBCO you are able to define advanced business rules, applying partner edits and centralizing front end validation, which allow you to prevent, identify and correct errors before or when they occur as opposed to after the fact when the data has been parsed and sent to backend application.

• **Self-Service Partner Portals:** Eliminate the need for staff having to correct non-compliant or failed transactions from partners. If errors are detected, partners can be alerted of the error automatically and directed to a self-service web portal to view and correct the problem.

• **Transformation:** Quickly and easily build transformation maps to convert data between the formats needed for back-end processing and those formats required by suppliers and customers.

• **Robust Integration with Back-end Systems**

Message-based integration: TIBCO's high-performance messaging provides the lowest end-to-end latency, highest throughput, and the reliability and readiness required to operate in the most demanding environments.

File-based integration: For situations where a messaging solution is not appropriate, TIBCO® Managed File Transfer enables you to exchange files quickly, securely, and cost-effectively across all major platforms – both within and outside your enterprise.

• **Complete Visibility:** Get real-time visibility into all in-progress transactions in the value chain and to effectively manage the process. Whether it's viewing current transaction details, spotting trends of particular problems, or alerting staff and partners to take corrective action, TIBCO provides insight into optimizing the entire value chain.

To learn more visit [www.tibco.com](http://www.tibco.com) or email us at [sales@tibco.com](mailto:sales@tibco.com).

## TIBCO B2B Solutions: Multi-Enterprise Connectivity for Manufacturers

In order to stay competitive, manufacturers today must enable the electronic exchange of business documents with their suppliers, partners, and customers:

- Quickly onboard new trading partners
- Detect and automatically respond to invalid transactions
- Improve overall value chain integration
- Reduce the total cost of ownership

### About TIBCO

TIBCO Software Inc. (NASDAQ: TIBX) is a provider of infrastructure software for companies to use on-premise or as part of cloud computing environments. Whether it's efficient claims or trade processing, cross-selling products based on real-time customer behavior, or averting a crisis before it happens, TIBCO provides companies the two-second advantage™ - the ability to capture the right information, at the right time and act on it preemptively for a competitive advantage. More than 4,000 customers worldwide rely on TIBCO to manage information, decisions, processes and applications in real time. Learn more at [www.tibco.com](http://www.tibco.com).

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